

ARB BASE RACK



FLAGSHIP STORES - JUNE 2020



VISUAL MERCHANDISING GUIDES

BASE RACK DISPLAY SET-UP

Flagship Stores

All Flagship stores would have already received their floor plan and graphic allocation with the initial launch of BASE Rack in 2020. Please contact your state VM rep if you have any questions regarding this.

Stores are to ensure that ARB BASE Rack utilises 50% of the roof rack zone, followed by 25% Thule and 25% Rhino Rack.

Each store should already have installed:

- X 1 display BASE Rack (size: 1835 x 1155 mm)
- Display props
- X 1 set of trade rails (to suit 1835 x 1155 mm)
- X 1 set of BASE Rack display brackets|FLAGSHIP
- A5 BASE Rack brochure|pack of 100
- X 1 set of Hero Bay section cuts and brackets

PN#

1770010

(See following pages)

1780120

217900

573263

217899

Graphic allocation (stores with 7 or 6 bays) - stores will already have:

- Wall bay graphic 600 x 1000 mm
- Roof rack graphic 180 x 1865 mm
- Hero bay graphic 720 x 2370 mm

Graphic allocation (stores with 5 or 4 bays) - stores will already have:

- Roof rack graphic 375 x 850 mm
- Hero bay graphic 720 x 2370 mm

Please send completed set-up photos through to your state Visual Merchandising Representative.

- QLD - Heath Parry
- WA - Matt Edgar
- VIC/TAS - Jason Fear
- NSW - Alex Ball
- SA/NT - Justin Cook

DISPLAY BRACKET INSTALLATION

Rack must be attached to the wall before stock is installed.

Step 1:

Unpack the rack and attach the trade rails to the sides. Please follow instructions provided with the trade rail packaging.

Step 2:

Bolt the flagship brackets to the back of the roof rack (see image to the right for placement details).

Step 3:

Two people must be used to hang the rack to the wall bay, ensuring the top of the rack lines up with the top of the mesh.



Step 4:

Fit the display items to the roof rack, ensuring two people are involved at all times.

- Products and accessories
- Graphics



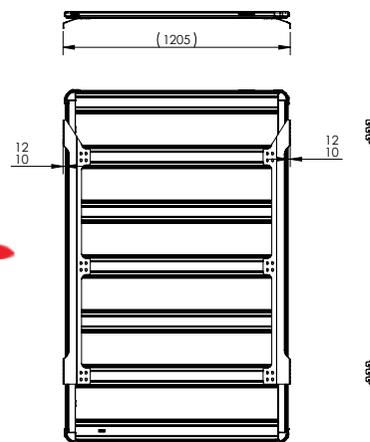
Step 5:

Tie everything down. Please refer to the safety page for more information.

PN# 217900
X 1 set of
BASE Rack display
brackets|FLAGSHIP



ASSEMBLE COMPONENTS FROM FIT KIT 217900
6 X MOUNTING PLATES WITH 12 X M8 COHD BOLTS
POSITION THEM AS SHOWN PER DRAWING.
FIT BASERACK BLADES WITH M8 WASHERS AND NYLOC NUTS.
MEASURE THE BLADES TO THE OUTSIDE OF THE BASERACK
TIGHTEN ONCE POSITION IS MET, 22 NM.
REFER TO PAGE 2 FOR WALL MOUNTING POSITION.



COACH HEAD SEATS INTO THE CAVITY OF FASTENING PLATE

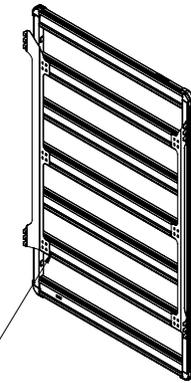
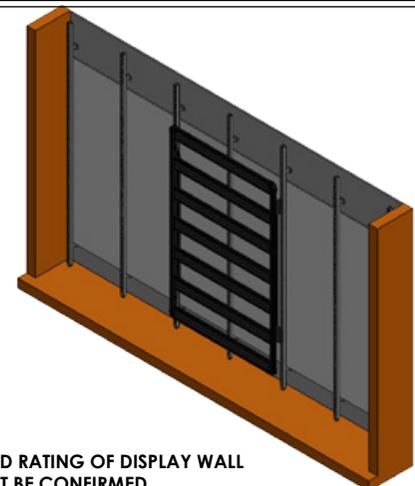


PLATE FITS INTO SLOT AND ROTATES 90° INTO LOCKING POSITION

| | | | | | |
|--|--|---|---|---|--|
| <small>PROPRIETARY & CONFIDENTIAL</small> <small>ALL RIGHTS RESERVED. THIS DRAWING MUST NOT BE COPIED OR USED FOR ANY PURPOSE WITHOUT THE EXPRESS AUTHORITY OF ARB CORPORATION LIMITED.</small> | | ARB ARB Corporation Ltd <small>DO NOT SCALE</small> <small>ALL DIMENSIONS IN MILLIMETERS</small> | <small>GENERAL MATERIALS AND FINISH REQUIREMENTS REFER TO S01-089</small> <small>DATE</small> 27/02/2020 <small>CHECKED</small> J STUBBE <small>DATE</small> 28/02/2020 <small>THIRD ANGLE PROJECTION</small> <small>SCALE</small> 1:20 <small>SIZE</small> A4 | TITLE: BASERACK MOUNTING MATERIAL: REFER TO DETAIL DRAWING FINISH: REFER TO DETAIL DRAWING PART NO.: 3781959 | MASS (kg): 23.2 PAGE 1 OF 2 REV. 01 |
|--|--|---|---|---|--|

USING 2 PEOPLE, LIFT THE RACK ONTO THE DISPLAY WALL AS SHOWN. THE TOP OF THE RACK IS LEVEL WITH THE TOP OF THE STEEL MESH.

MAKE SURE ALL FINGERS ARE SEATED TO FRAME.



LOAD RATING OF DISPLAY WALL MUST BE CONFIRMED BEFORE ACCESSORIES CAN BE FITTED TO RACK

| | | | | | |
|--|--|---|---|---|-----------------------------------|
| <small>PROPRIETARY & CONFIDENTIAL</small> <small>ALL RIGHTS RESERVED. THIS DRAWING MUST NOT BE COPIED OR USED FOR ANY PURPOSE WITHOUT THE EXPRESS AUTHORITY OF ARB CORPORATION LIMITED.</small> | | ARB ARB Corporation Ltd <small>DO NOT SCALE</small> <small>ALL DIMENSIONS IN MILLIMETERS</small> | <small>GENERAL MATERIALS AND FINISH REQUIREMENTS REFER TO S01-089</small> <small>DATE</small> 27/02/2020 <small>CHECKED</small> J STUBBE <small>DATE</small> 28/02/2020 <small>THIRD ANGLE PROJECTION</small> <small>SCALE</small> 1:30 <small>SIZE</small> A4 | TITLE: MATERIAL: FINISH: PART NO.: 3781959 | MASS (kg): PAGE 2 OF 2 REV. 01 |
|--|--|---|---|---|-----------------------------------|

BASE RACK DISPLAY SET-UP

If this isn't already completed, please complete as soon as possible.
Stores must ensure they have all the below display items.

Base Rack - 1835 x 1155 mm
Part number 1770010

Trade Rails - to suit 1835 x 1155 mm
Part number 1780120

Graphics
Will be sent direct to stores
Please attach with double-sided tape.

Roof Rack Accessory
PN# 1780220
T-SLOT ADAPTOR (SINGLE)
To be displayed loose on the rack

Roof Rack Accessory
PN# 1780380
SPARE WHEEL Y-STRAP

Display Product
Stores to purchase:

ROH Wheels - Patriot Display Wheel 16"
\$150+GST
Call **1300 722 723** to order.



Tyre - Stores to purchase a suitable tyre
from your local tyre supplier.

SIZE: 265/70/16 or 265/65/17
(Tyre is to be no bigger than 780 mm diameter.
No white writing displayed on the tyre.)

NOTE: Stores who have their own tyre
suppliers may use their own but they
must be the same dimensions.

Roof Rack Accessory
PN# 1780360
ROLLER KIT NARROW



Display mock-up only - please follow details listed.

NOTE:
Please note in your
planogram which
graphics to display.



Roof Rack Accessory
PN# 1780310
RECOVERY TRACK HOLDER TRED PRO x2

Display Product
PN# TREDPROMGO
TRED PRO MON GREY/ORANGE x1



Roof Rack Accessory
PN# 1780250
GAS BOTTLE HOLDER

Display Product
Stores to purchase:
BCF
GREY GAS BOTTLE
Code 4 Gas bottle 2kg
\$45.99

Roof Rack Accessory
PN# 1780320
JERRY CAN MNT SNGLE VERTICAL

Display Product
Stores to order: PN# JC1161
Proquip 10L Olive Yellow Diesel Jerry Can

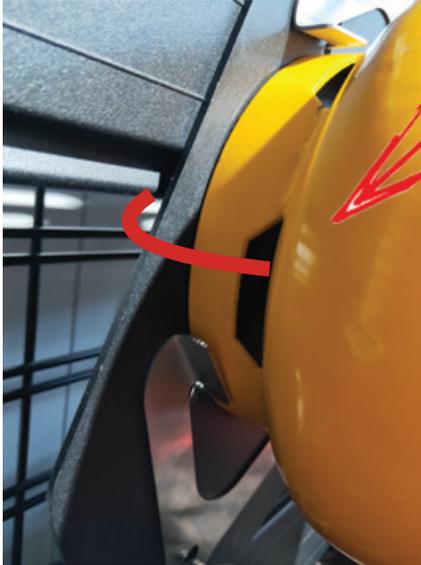


SAFETY

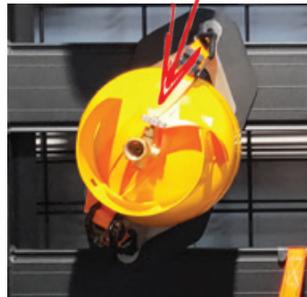
- There must be 2 - 3 people (minimum) to complete this display.
- All display products must be securely attached as this is a vertical display.
- Due to weight restrictions, stores are not to put any additional product on the rack.

Gas bottle

Gas bottle must be secured with a large black cable tied through to the black base (see red line below). This is to safeguard the gas bottle from falling if the strap was undone.



The ratchet strap must be securely closed using a cable tie to discourage customers from untying it. Ensure ends of cable tie are cut off.



Tyre

To ensure the tyre will not fall if the main strap is accidentally undone, the tyre is to be secured with an additional black strap, tied through from the wheel to the roof rack.



The ratchet strap must be securely closed using a cable tie, to discourage customers from untying it. Ensure ends of cable tie are cut off.

Jerry Can



The ratchet strap must be securely closed using a cable tie to discourage customers from untying it. Ensure ends of cable tie are cut off.

FLAGSHIP STORE HERO BAY

As the accessories that are fitted to the wall-mounted BASE Rack are secured for safety, Flagship stores will also be provided with an interactive hero bay display. This is ideal for demonstrating the accessories and unique features to customers.

All Flagship stores with a hero bay in their roof rack zone should allocate this to BASE Rack. If you are unsure where to place this display, please contact Bronwyn Garrett <bgarrett@arb.com.au>.

Each Flagship store with a hero bay will receive:

- X 4 BASE Rack section cuts
- X 2 brackets
- X 1 backing panel
- X 1 awning block
- X 1 Ratchet Strap card
- X 1 Spring Loaded Tie Down card
- X 1 Eye Bolt Tie-Down card

Stores are to order:

- | | Part numbers |
|---------------------------------------|--------------|
| X 1 set Spring Loaded Tie Down | 1780210 |
| X 1 set Quick Release Awning Brackets | 1780260 |
| X 1 Gas Bottle Holder | 1780250 |
| X 1 set of Eye Bolt Tie-Downs | 1780200 |
| X 1 Ratchet Strap | 1780370 |



NOTE: Placeholder graphic only

FLAGSHIP STORE HERO BAY

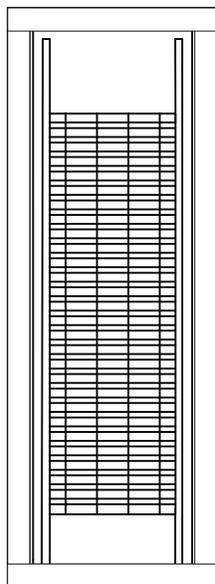
Step 1

Empty and clean the hero bay.

Cut Velcro tape into pieces and place along both sides of the posts.

Attach graphic in place ensuring it is centred and straight within the hero bay. This includes ensuring the same gap is at the top and bottom.

This step will require two people.

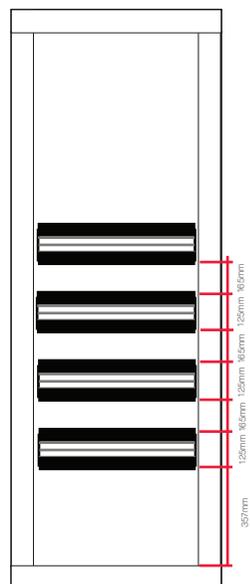


Step 2

Fit the brackets to the BASE Rack section cuts.

Fit the section cuts to the post using the gaps provided in the graphic.

Step back and ensure that the brackets have been placed straight and no text is covered.



Step 3

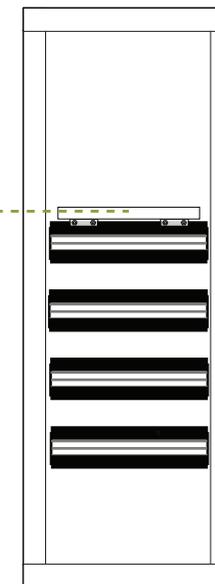
Attach the quick-release mount bracket to the awning block using the screws provided.

Attach the fixed mount bracket to the top section cut as marked.

Leave fasteners slightly loose.

Lower fastener on awning block into the wider section of the quick-release bracket and slide to fit.

Leave fasteners slightly loose for quick demonstration with customers.

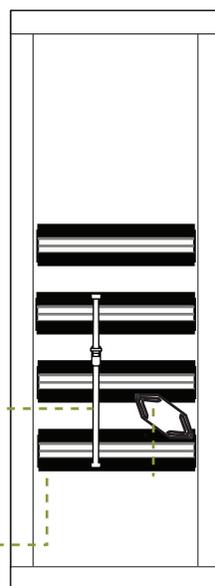


Step 4

Cut the ratchet strap to suit the layout as shown. (This is to prevent excess overhang. (Please fold and glue the end to prevent fraying.)

Fit the ratchet strap to the second and bottom section cuts as shown.

Test releasing the ratchet strap to ensure that the lower bracket has been fitted correctly.



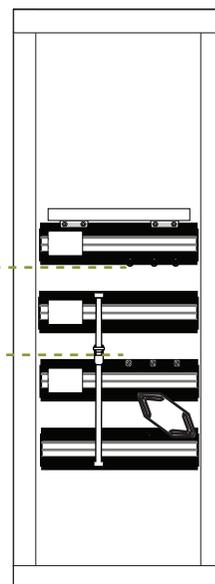
Step 6

Attach the spring-loaded tie-down bolts to the points as marked.

Attach the eye bolt tie-downs to the points as marked.

SPRING-LOADED TIE-DOWNS

EYE BOLT TIE-DOWNS



Step 7

Using double-sided tape or Velcro, fix the label cards to the BASE Rack section cuts as shown.

Step back and ensure that the labels are straight and in line.

SPRING-LOADED TIE-DOWNS

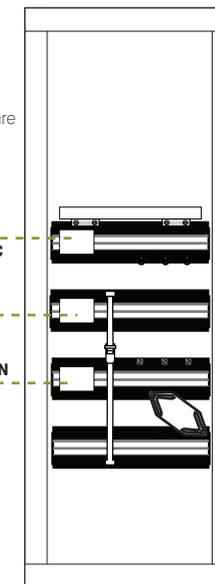
RATCHET STRAP

EYE BOLT TIE-DOWN

SPRING-LOADED TIE-DOWN GRAPHIC

RATCHET STRAP GRAPHIC

EYE BOLT TIE-DOWN GRAPHIC



BASE RACK NEW PRODUCT 2021

Please follow planograms for showroom placement



1780430
BASERACK BRIDGE
PLATE WIDE



1780420
BASERACK BRIDGE
PLATE NARROW



1780470
BASERACK VERTICAL
MNT WIDE



1780460
BASERACK VERTICAL
MNT NARROW



1780610
BASERACK ALLOY
BLOCK SET



1780450
BASERACK HORIZONTAL
MNT WIDE



1780440
BASERACK HORIZONTAL
MNT NARROW



1780490
BASERACK LIGHTBAR
MNT UNDER



1780480
BASERACK LIGHTBAR
MNT DOVETAIL



1780390
BASERACK H/DUTY AWNING BRACKET



1780400
BASERACK WIRING KIT PREWIRED|3 CIRCUITS



1780410
BASERACK WIRING KIT NO WIRES | PROVISION FOR 6 CIRCUITS



1780620
WIRING REMOVAL/RESEALING KIT

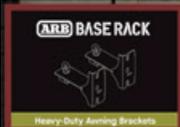


NEW PRODUCT COMING SOON

PLANOGRAMS 7 BAYS (4+3)



NOTE:



Heavy-Duty Anning Brackets

New Product highlighted with coloured border.

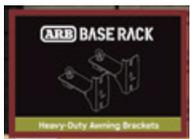
| Planogram Number | Part No. | Part Desc | 13 | 1780330 | JERRY CAN MNT SNGLE HORIZONTAL | 29 | 1780610 | BASERACK ALLOY BLOCK SET | 45 | 1780420 | BASERACK BRIDGE PLATE NARROW |
|------------------|----------|---|----|---------|--------------------------------|----|---------|--|----|---------|--------------------------------|
| 1 | | BASE RACK DISPLAY (with guard rail graphic) | 14 | 1780340 | JERRY CAN MNT DBLE VERTICAL | 30 | 1780610 | BASERACK ALLOY BLOCK SET | 46 | 1780430 | BASERACK BRIDGE PLATE WIDE |
| 2 | 1780410 | BASERACK WIRING KIT NO WIRES | 15 | 1780350 | JERRY CAN MNT DBLE HORIZONTAL | 31 | 1780360 | ROLLER KIT NARROW | 47 | | MAIN GRAPHIC |
| 3 | | NEW PRODUCT COMING SOON placeholder | 16 | 573263 | A5 Base Rack Brochure | 32 | 1780365 | ROLLER KIT WIDE | 48 | 1780280 | JACK HOLDER HI-LIFT PREMIUM |
| | | | 17 | 1780230 | T-SLOT ADAPTOR (PAIR) | 33 | 1780500 | ARB SLIMLINE ROOF RACK LIGHT | 49 | 1780280 | JACK HOLDER HI-LIFT PREMIUM |
| 4 | 1780620 | WIRING REMOVAL/RESEALING KIT | 18 | 1780220 | T-SLOT ADAPTOR (SINGLE) | 34 | 1780380 | SPARE WHEEL STRAP | 50 | 1780390 | BASERACK H/DUTY AWNING BRACKET |
| 5 | 1780400 | BASERACK WIRING KIT PREWIRED]3 CIRCUITS | 19 | 1780310 | RECOVERY TRACK HOLDER TRED PRO | 35 | 1780380 | SPARE WHEEL STRAP | 51 | 1780390 | BASERACK H/DUTY AWNING BRACKET |
| 6 | 1780250 | GAS BOTTLE HOLDER | 20 | 1780260 | AWNING BRACKET QUICK RELEASE | 36 | 1780380 | SPARE WHEEL STRAP | 52 | 1780290 | JACK HOLDER HI-LIFT BASIC |
| 7 | 1780250 | GAS BOTTLE HOLDER | 21 | 1780200 | TIE DOWN (EYEBOLT SET OF 4) | 37 | 1780370 | RATCHET STRAP 3M | 53 | 1780290 | JACK HOLDER HI-LIFT BASIC |
| 8 | 1780340 | JERRY CAN MNT DBLE VERTICAL | 22 | 1780240 | AWNING BRACKET | 38 | 1780370 | RATCHET STRAP 3M | | | |
| 9 | 1780350 | JERRY CAN MNT DBLE HORIZONTAL | 23 | 1780440 | BASERACK HORIZONTAL MNT NARROW | 39 | 1780370 | RATCHET STRAP 3M | | | |
| 10 | 1780320 | JERRY CAN MNT SNGLE VERTICAL | 24 | 1780450 | BASERACK HORIZONTAL MNT WIDE | 40 | 1780510 | ARB SLIMLINE LENS COVER CLEAR 2PC PACK | | | |
| 11 | 1780320 | JERRY CAN MNT SNGLE VERTICAL | 25 | 1780460 | BASERACK VERTICAL MNT NARROW | 41 | 1780511 | ARB SLIMLINE LENS COVER BLACK 2PC PACK | | | |
| 12 | 1780330 | JERRY CAN MNT SNGLE HORIZONTAL | 26 | 1780470 | BASERACK VERTICAL MNT WIDE | 42 | 1780512 | ARB SLIMLINE LENS COVER AMBER 2PC PACK | | | |
| | | | 27 | 1780480 | BASERACK LIGHTBAR MNT DOVETAIL | 43 | 1780210 | TIE DOWN (PAIR SPRING LOADED) | | | |
| | | | 28 | 1780490 | BASERACK LIGHTBAR MNT UNDER | 44 | 1780210 | TIE DOWN (PAIR SPRING LOADED) | | | |

PLANOGRAMS 6 BAYS



| Planogram Number | Part No. | Part Desc |
|------------------|----------|---|
| 1 | 573263 | A5 Base Rack Brouchure |
| 2 | 1780230 | T-SLOT ADAPTOR (PAIR) |
| 3 | 1780220 | T-SLOT ADAPTOR (SINGLE) |
| 4 | 1780310 | RECOVERY TRACK HOLDER TRED PRO |
| 5 | 1780260 | AWNING BRACKET QUICK RELEASE |
| 6 | 1780200 | TIE DOWN (EYEBOLT SET OF 4) |
| 7 | 1780240 | AWNING BRACKET |
| 8 | 1780440 | BASERACK HORIZONTAL MNT NARROW |
| 9 | 1780450 | BASERACK HORIZONTAL MNT WIDE |
| 10 | 1780460 | BASERACK VERTICAL MNT NARROW |
| 11 | 1780470 | BASERACK VERTICAL MNT WIDE |
| 12 | 1780480 | BASERACK LIGHTBAR MNT DOVETAIL |
| 13 | 1780490 | BASERACK LIGHTBAR MNT UNDER |
| 14 | 1780610 | BASERACK ALLOY BLOCK SET |
| 15 | 1780610 | BASERACK ALLOY BLOCK SET |
| 16 | 1780360 | ROLLER KIT NARROW |
| 17 | 1780365 | ROLLER KIT WIDE |
| 18 | 1780500 | ARB SLIMLINE ROOF RACK LIGHT |
| 19 | 1780380 | SPARE WHEEL STRAP |
| 20 | 1780380 | SPARE WHEEL STRAP |
| 21 | 1780380 | SPARE WHEEL STRAP |
| 22 | 1780370 | RATCHET STRAP 3M |
| 23 | 1780370 | RATCHET STRAP 3M |
| 24 | 1780370 | RATCHET STRAP 3M |
| 25 | 1780510 | ARB SLIMLINE LENS COVER CLEAR 2PC PACK |
| 26 | 1780511 | ARB SLIMLINE LENS COVER BLACK 2PC PACK |
| 27 | 1780512 | ARB SLIMLINE LENS COVER AMBER 2PC PACK |
| 28 | 1780210 | TIE DOWN (PAIR SPRING LOADED) |
| 29 | 1780210 | TIE DOWN (PAIR SPRING LOADED) |
| 30 | 1780420 | BASERACK BRIDGE PLATE NARROW |
| 31 | 1780430 | BASERACK BRIDGE PLATE WIDE |
| 32 | | BASE RACK DISPLAY (with guard rail graphic) |
| 33 | | NEW PRODUCT COMING SOON placeholder |
| 34 | 1780620 | WIRING REMOVAL/RESEALING KIT |
| 35 | 1780410 | BASERACK WIRING KIT NO WIRES |
| 36 | | MAIN GRAPHIC |
| 37 | 1780620 | WIRING REMOVAL/RESEALING KIT |
| 38 | 1780400 | BASERACK WIRING KIT PREWIRED 3 CIRCUITS |
| 39 | 1780390 | BASERACK H/DUTY AWNING BRACKET |
| 40 | 1780280 | JACK HOLDER HI-LIFT PREMIUM |
| 41 | 1780290 | JACK HOLDER HI-LIFT BASIC |
| 42 | 1780340 | JERRY CAN MNT DBLE VERTICAL |
| 43 | 1780320 | JERRY CAN MNT SNGLE VERTICAL |
| 44 | 1780250 | GAS BOTTLE HOLDER |
| 45 | 1780350 | JERRY CAN MNT DBLE HORIZONTAL |
| 46 | 1780330 | JERRY CAN MNT SNGLE HORIZONTAL |
| | 1780250 | GAS BOTTLE HOLDER |

NOTE:

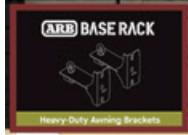


New Product highlighted with coloured border.

PLANOGRAMS 6 BAYS (3+3)



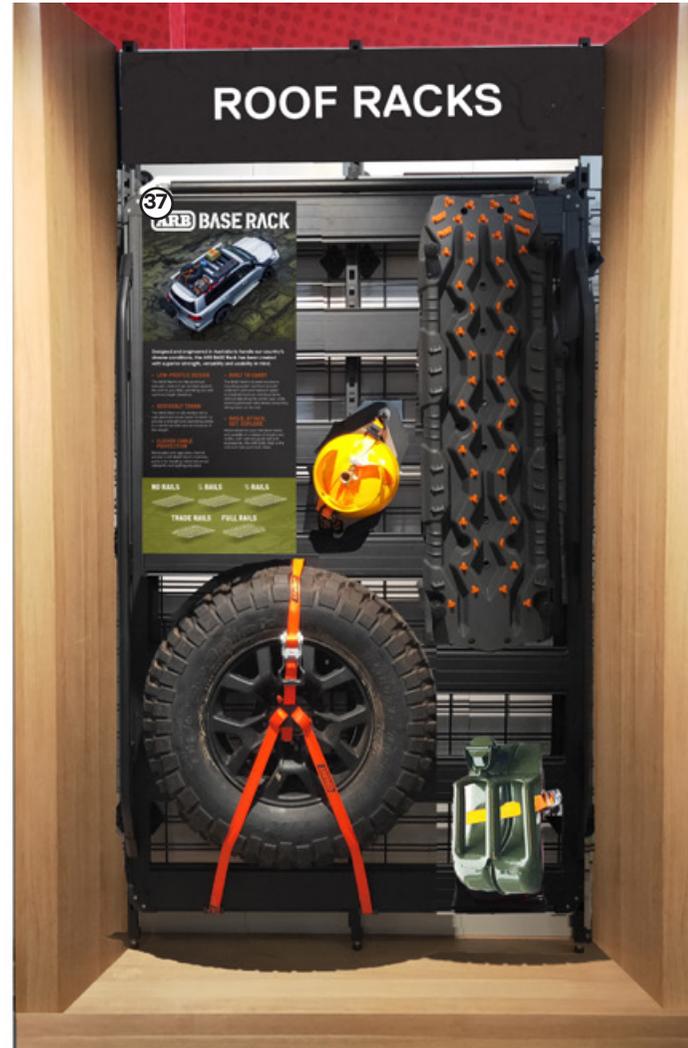
NOTE:



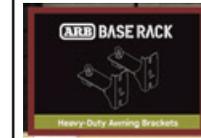
New Product highlighted with coloured border.

| Planogram Number | Part No. | Part Desc | Part No. | Part Desc | Part No. | Part Desc | | |
|------------------|----------|--------------------------------|----------|-------------------------|--|-----------|---|---|
| 1 | 573263 | A5 Base Rack Brouchure | 15 | 1780610 | BASERACK ALLOY BLOCK SET | 25 | 1780620 | WIRING REMOVAL/RESEALING KIT |
| 2 | 1780230 | T-SLOT ADAPTOR (PAIR) | 16 | 1780370 | RATCHET STRAP 3M | 26 | 1780400 | BASERACK WIRING KIT PREWIRED 3 CIRCUITS |
| 3 | 1780220 | T-SLOT ADAPTOR (SINGLE) | 17 | 1780380 | SPARE WHEEL STRAP | 27 | 1780280 | JACK HOLDER HI-LIFT PREMIUM |
| 4 | 1780310 | RECOVERY TRACK HOLDER TRED PRO | 18 | 1780210 | TIE DOWN (PAIR SPRING LOADED) | 28 | 1780390 | BASERACK H/DUTY AWNING BRACKET |
| 5 | 1780260 | AWNING BRACKET QUICK RELEASE | 19 | 1780510 | ARB SLIMLINE LENS COVER CLEAR 2PC PACK LENS SUIT 1780500 | 29 | 1780290 | JACK HOLDER HI-LIFT BASIC |
| 6 | 1780200 | TIE DOWN (EYEBOLT SET OF 4) | | 1780511 | ARB SLIMLINE LENS COVER BLACK 2PC PACK LENS SUIT 1780500 | 30 | 1780290 | JACK HOLDER HI-LIFT BASIC |
| 7 | 1780240 | AWNING BRACKET | | 1780512 | ARB SLIMLINE LENS COVER AMBER 2PC PACK LENS SUIT 1780500 | 31 | 1780360 | ROLLER KIT NARROW |
| 8 | 1780440 | BASERACK HORIZONTAL MNT NARROW | 20 | 1780420 | BASERACK BRIDGE PLATE NARROW | 32 | 1780365 | ROLLER KIT WIDE |
| 9 | 1780450 | BASERACK HORIZONTAL MNT WIDE | 21 | 1780430 | BASERACK BRIDGE PLATE WIDE | 33 | 1780500 | ARB SLIMLINE ROOF RACK LIGHT |
| 10 | 1780460 | BASERACK VERTICAL MNT NARROW | 22 | NEW PRODUCT COMING SOON | | 34 | BASE RACK DISPLAY (with guard rail graphic) | |
| 11 | 1780470 | BASERACK VERTICAL MNT WIDE | | placeholder | | 35 | 1780320 | JERRY CAN MNT SNGLE VERTICAL |
| 12 | 1780480 | BASERACK LIGHTBAR MNT DOVETAIL | | | | 36 | 1780250 | GAS BOTTLE HOLDER |
| 13 | 1780490 | BASERACK LIGHTBAR MNT UNDER | 23 | 1780410 | BASERACK WIRING KIT NO WIRES PROVISION FOR 6 CIRCUITS | 37 | 1780330 | JERRY CAN MNT SNGLE HORIZONTAL |
| 14 | 1780610 | BASERACK ALLOY BLOCK SET | 24 | MAIN GRAPHIC | | 38 | 1780330 | JERRY CAN MNT SNGLE HORIZONTAL |

PLANOGRAMS 5 BAYS (3+2)



NOTE:



New Product highlighted with coloured border.

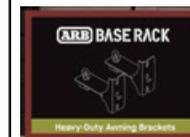
| Planogram Number | Part No. | Part Desc | | | | | |
|------------------|----------|--------------------------------|----|---------|--|------------------------------|--|
| 1 | 573263 | A5 Base Rack Brouchure | | | | | |
| 2 | 1780230 | T-SLOT ADAPTOR (PAIR) | | | | | |
| 3 | 1780220 | T-SLOT ADAPTOR (SINGLE) | | | | | |
| 4 | 1780310 | RECOVERY TRACK HOLDER TRED PRO | | | | | |
| 5 | 1780260 | AWNING BRACKET QUICK RELEASE | | | | | |
| 6 | 1780200 | TIE DOWN (EYEBOLT SET OF 4) | | | | | |
| 7 | 1780240 | AWNING BRACKET | | | | | |
| 8 | 1780440 | BASERACK HORIZONTAL MNT NARROW | | | | | |
| 9 | 1780450 | BASERACK HORIZONTAL MNT WIDE | | | | | |
| 10 | 1780460 | BASERACK VERTICAL MNT NARROW | | | | | |
| 11 | 1780470 | BASERACK VERTICAL MNT WIDE | | | | | |
| 12 | 1780480 | BASERACK LIGHTBAR MNT DOVETAIL | | | | | |
| 13 | 1780490 | BASERACK LIGHTBAR MNT UNDER | | | | | |
| | | | 14 | 1780610 | BASERACK ALLOY BLOCK SET | | |
| | | | 15 | 1780610 | BASERACK ALLOY BLOCK SET | | |
| | | | 16 | 1780370 | RATCHET STRAP 3M | | |
| | | | 17 | 1780380 | SPARE WHEEL STRAP | | |
| | | | 18 | 1780210 | TIE DOWN (PAIR SPRING LOADED) | | |
| | | | 19 | 1780510 | ARB SLIMLINE LENS COVER CLEAR 2PC PACK LENS SUIT 1780500 | | |
| | | | | 1780511 | ARB SLIMLINE LENS COVER BLACK 2PC PACK LENS SUIT 1780500 | | |
| | | | | 1780512 | ARB SLIMLINE LENS COVER AMBER 2PC PACK LENS SUIT 1780500 | | |
| | | | 20 | 1780420 | BASERACK BRIDGE PLATE NARROW | | |
| | | | 21 | 1780430 | BASERACK BRIDGE PLATE WIDE | | |
| | | | 22 | 1780390 | BASERACK H/DUTY AWNING BRACKET | | |
| | | | 23 | 1780280 | JACK HOLDER HI-LIFT PREMIUM | | |
| | | | 24 | 1780290 | JACK HOLDER HI-LIFT BASIC | | |
| | | | 25 | 1780250 | GAS BOTTLE HOLDER | | |
| | | | 26 | 1780320 | JERRY CAN MNT SINGLE VERTICAL | | |
| | | | 27 | 1780330 | JERRY CAN MNT SINGLE HORIZONTAL | | |
| | | | 28 | 1780330 | JERRY CAN MNT SINGLE HORIZONTAL | | |
| | | | 29 | 1780360 | ROLLER KIT NARROW | | |
| | | | | 1780365 | ROLLER KIT WIDE | | |
| | | | 30 | 1780500 | ARB SLIMLINE ROOF RACK LIGHT | | |
| | | | 31 | 1780410 | BASERACK WIRING KIT NO WIRES PROVISION FOR 6 CIRCUITS | | |
| | | | 32 | | NEW PRODUCT COMING SOON | | |
| | | | | | placeholder | | |
| | | | | | 1780620 | WIRING REMOVAL/RESEALING KIT | |
| | | | 33 | 1780400 | BASERACK WIRING KIT PREWIRED 3 CIRCUITS | | |
| | | | 34 | 1780620 | WIRING REMOVAL/RESEALING KIT | | |
| | | | 35 | 1780340 | JERRY CAN MNT DBLE VERTICAL | | |
| | | | 36 | 1780350 | JERRY CAN MNT DBLE HORIZONTAL | | |
| | | | 37 | | BASE RACK DISPLAY (with combined graphic) | | |

PLANOGRAMS 4 BAYS



| Planogram Number | Part No. | Part Desc |
|------------------|----------|--|
| 1 | | BASE RACK DISPLAY (with combined graphic) |
| 2 | 573263 | A5 Base Rack Brouchure |
| 3 | 1780370 | RATCHET STRAP 3M |
| 4 | 1780380 | SPARE WHEEL STRAP |
| 5 | 1780230 | T-SLOT ADAPTOR (PAIR) |
| 6 | 1780220 | T-SLOT ADAPTOR (SINGLE) |
| 7 | 1780240 | AWNING BRACKET |
| 8 | 1780200 | TIE DOWN (EYEBOLT SET OF 4) |
| 9 | 1780310 | RECOVERY TRACK HOLDER TRED PRO |
| 10 | 1780260 | AWNING BRACKET QUICK RELEASE |
| 11 | 1780450 | BASERACK HORIZONTAL MNT WIDE |
| 12 | 1780460 | BASERACK VERTICAL MNT NARROW |
| | 1780470 | BASERACK VERTICAL MNT WIDE |
| 13 | 1780480 | BASERACK LIGHTBAR MNT DOVETAIL |
| 14 | 1780490 | BASERACK LIGHTBAR MNT UNDER |
| 15 | 1780610 | BASERACK ALLOY BLOCK SET |
| 16 | 1780440 | BASERACK HORIZONTAL MNT NARROW |
| 17 | 1780510 | ARB SLIMLINE LENS COVER CLEAR 2PC PACK LENS SUIT 1780500 |
| | 1780511 | ARB SLIMLINE LENS COVER BLACK 2PC PACK LENS SUIT 1780500 |
| | 1780512 | ARB SLIMLINE LENS COVER AMBER 2PC PACK LENS SUIT 1780500 |
| 18 | 1780420 | BASERACK BRIDGE PLATE NARROW |
| | 1780430 | BASERACK BRIDGE PLATE WIDE |
| 19 | 1780210 | TIE DOWN (PAIR SPRING LOADED) |
| 20 | 1780210 | TIE DOWN (PAIR SPRING LOADED) |
| 21 | 1780360 | ROLLER KIT NARROW |
| | 1780365 | ROLLER KIT WIDE |
| 22 | 1780500 | ARB SLIMLINE ROOF RACK LIGHT |
| 23 | 1780320 | JERRY CAN MNT SNGLE VERTICAL |
| 24 | 1780340 | JERRY CAN MNT DBLE VERTICAL |
| 25 | 1780350 | JERRY CAN MNT DBLE HORIZONTAL |
| 26 | 1780410 | BASERACK WIRING KIT NO WIRES PROVISION FOR 6 CIRCUITS |
| 27 | | NEW PRODUCT COMING SOON placeholder |
| | 1780620 | WIRING REMOVAL/RESEALING KIT |
| 28 | 1780400 | BASERACK WIRING KIT PREWIRED 3 CIRCUITS |
| 29 | 1780620 | WIRING REMOVAL/RESEALING KIT |
| 30 | 1780280 | JACK HOLDER HI-LIFT PREMIUM |
| 31 | 1780390 | BASERACK H/DUTY AWNING BRACKET |
| 32 | 1780290 | JACK HOLDER HI-LIFT BASIC |
| 33 | 1780330 | JERRY CAN MNT SNGLE HORIZONTAL |
| 34 | 1780250 | GAS BOTTLE HOLDER |

NOTE:



New Product highlighted with coloured border.

ARB BROCHURES

Stores must have the ARB BASE Rack brochure on display.
Please refer to your store planogram for positioning.

Part Number - 573263
A5 BASE RACK BROCHURE|PACK OF 100



THULE AND RHINO BROCHURES

Stores are to ensure that the ARB BASE Rack utilises 50% of the roof rack zone, followed by 25% Thule and 25% Rhino-Rack.

VM will be in contact to discuss space allocation for the roof rack zone.

Catalogue

Due to the stock allocation reducing, stores can display a catalogue with the relevant product.

Rhino - A4

Stores are to contact their Rhino rep to order more.



Thule - A4

Stores are to order more using part number #5211901900



NOTE: Any additional Rhino and Thule collateral must be removed.

Stores to order

Shop for Shops - www.shopforshops.com



Single A5 brochure holder wall mounted

165 H x 165 W x 45 mm D
Each or in box of 84
Clear Acrylic
Code M4201CA



Single A4 brochure holder wall mounted

250 H x 225 W x 45 mm D
Each or in box of 44
Clear Acrylic
Code M4202CA



Slatwall acrylic connector for brochure holder

Each
Clear Acrylic
Code S2560CA



NOTE: All stores are to remove the Rhino A-frame from their store and return to Rhino.

THULE/RHINO PLANOGRAM

Stores that have Thule and Rhino sharing a 3 bay or smaller are to merchandise the stock horizontally with Thule on the top half of the bay.

Please see planogram as an example.

HERO BAY

Stores that have a second hero bay in their roof rack zone must display Thule product.

NOTE: Thule must be placed in the bays next to this.



THULE/RHINO PLANOGRAM

Stores that have Thule and Rhino sharing a 4 or 6 bay are to merchandise the stock vertically.

Please see planogram example.

HERO BAY

Stores that have a second hero bay in their roof rack zone must display Thule product.

NOTE: Thule must be placed in the bays next to this.



THULE PREFERRED STOCK LIST

Thule have put together a preferred stock list for stores to use as a guide when displaying and ordering product.

Display Products - Order through THULE directly

| | |
|---------------------|---|
| 753000-025 | FOOT PACK 753000 Quarter |
| 775000-025 | FOOT PACK 775000 Quarter |
| 754220-025 | 754002 quarter display |
| 710500-025 | FOOT PACK 710400 Quarter |
| 710400-025 | FOOT PACK 710500 Quarter |
| TD9000-99-60 | WingBar Silver 9581 Display Feet |
| TD9000-99-61 | WingBar Silver 9591 Display Feet |
| TD1121-1082 | Slide Bar Sample |
| TD59CMWINGBARSILVER | 59cm WingBar Silver with Top Rubber |
| TD36CMWINGBARBLACK | 36cm WingBar Black with Top Rubber |
| TD36CMWINGBARSILVER | 36cm WingBar Silver with Top Rubber |
| 895000-05 | DOCKGRIP KAYAK CARRIER Half |
| 732600-05 | THULE SNOWPACK 6PAIR Half |
| 849000-05 | Hull a Port Aero kaya rack half |
| 890000-05 | Compass kayak rack half |
| TDSC1655BK | Left + Right bar holder PAIR |
| TDSC1651BK | Face out bar holder black straight peg |
| TD9000096330 | Thule 4 roof box display |
| 855000-05 | Lockable Paddle Holder - 10cm diameter half |

Stock List - Order through ARB

| | | QTY |
|-----------|--|-----|
| 754002 | Foot Pack | 2 |
| 775000 | Roof Rail Foot Pack | 1 |
| 710400 | Evo Raised Rail Foot Pack | 2 |
| 710500 | Evo Clamp Foot Pack | 2 |
| 896000 | Kayak Carrier-Full Set (DockGlide) T-Bolt | 1 |
| 890000 | COMPASS 4 IN 1 KAYAK CARRIER | 1 |
| 849000 | Hull-A-Port Aero Kayak Cradle - Fold Down | 1 |
| 732600 | "SnowPack" 6 pairs of skis T-Track Silver | 1 |
| 841000 | Lockable Tie Down Straps 400cm | 1 |
| 551000 | Tie Down Straps 2 pack 600cm | 1 |
| 523000 | Tie Down Straps 2 pack 400cm | 1 |
| KIT145003 | THULE EVO KIT5003 Hilux 2016 on | 1 |
| KIT145063 | THULE EVO KIT5063 Ranger 2011 on | 1 |
| KIT1783 | DMAX/ Colorado | 1 |
| KIT183144 | KIT 3144 Triton 2015+ | 1 |
| KIT183087 | KIT 3087 AmaroK | 1 |
| KIT145004 | THULE EVO KIT5004 X Class 2018 on, Navara 2015on | 1 |
| 634208 | Touring M Black Aeroskin 400L | 1 |
| 635200 | Force XT M Black Aeroskin 400L | 1 |
| 635700 | Force XT L Black Aeroskin 450L | 1 |
| 634804 | Touring L Black Aeroskin | 1 |

Larger stores can also display in store - smaller stores to store back of house

| | | |
|--------|---------------------------------------|---|
| 598002 | ProRide Black-20kg Rated | 2 |
| 598001 | ProRide Silver-20kg Rated | 2 |
| 711120 | Evo WingBar Pack Black 2 Pcs - 108cm | 1 |
| 711220 | Evo WingBar Pack Black 2 Pcs - 118cm | 1 |
| 711320 | Evo WingBar Pack Black 2 Pcs - 127cm | 1 |
| 711420 | Evo WingBar Pack Black 2 Pcs - 135cm | 1 |
| 711520 | Evo WingBar Pack Black 2 Pcs - 150cm | 1 |
| 711100 | Evo WingBar Pack Silver 2 Pcs - 108cm | 1 |
| 711200 | Evo WingBar Pack Silver 2 Pcs - 118cm | 1 |
| 711300 | Evo WingBar Pack Silver 2 Pcs - 127cm | 1 |
| 711400 | Evo WingBar Pack Silver 2 Pcs - 135cm | 1 |
| 711500 | Evo WingBar Pack Silver 2 Pcs - 150cm | 1 |
| 753000 | Fixed Points XT Foot Pack | 2 |



RHINO PREFERRED STOCK LIST

Rhino have put together a preferred stock list for stores to use as a guide when displaying and ordering product.

Preferred Stock List

| | |
|------------|--------------------------------|
| RVA118B | VA BARS COMP BLK 1180mm |
| RVA126B | VA BARS COMP BLK 1260mm |
| RRB1375B | CROSS BAR 1375mm BLK |
| RRB1250B | CROSS BAR 1250mm BLK |
| RVA137B | VA BARS COMP BLK 1375mm |
| ARB-HD | ADAPTOR CANOPY ROOF BAR HD |
| RQMHD05 | QUICK MOUNT 5MM HD SPACER (2) |
| ARB-ASHD | ADAPTOR ASCENT CANOPY HD (2) |
| ARB-AERO | ADAPTOR CANOPY ROOF BAR AERO |
| RQMW05 | QUICK MOUNT BASE WEDGE (5MM) |
| RQMW10 | QUICK MOUNT BASE WEDGE (10MM) |
| RVA-FK1 | VA BAR F/KIT RL LEGS |
| RVA-FK2 | VA BAR F/KIT RLCP LEGS |
| RLHSPAIR | LEG HEIGHT SPACER 10mm 1PAIR |
| RQMHD10 | QUICK MOUNT 10MM HD SPACER |
| RVA-VGS4 | VORTEX GENERATING STRIP |
| RQMVA05 | QUICK MOUNT 5MM SPACER VORTEX |
| RLHSA1PAIR | LEG HEIGHT SPACER 10mm PAIR |
| RVA-SEC4 | VA SEC CORE LKG END CAP SET 4 |
| R52100 | PIONEER PLATFORM TRAY BLK |
| R43178 | PIONEER EYE BOLT KIT (4) |
| R43259 | PIONEER BATWING & SUNSEEKER BK |
| R43103 | SHOVEL HOLDER BRKT |
| R43235 | RECOVERY TRACK FLAT MOUNT BKT |

QTY

| | |
|---|-----------|
| 2 | R43218 |
| 4 | RRSWS |
| 3 | R43159 |
| 2 | R43175 |
| 3 | R43234 |
| 2 | RRGBH4 |
| 2 | R43196 |
| 2 | R43173 |
| 2 | R43245 |
| 2 | RRLT600 |
| 2 | RSX100 |
| 2 | RRL150S11 |
| 2 | RRLKVAH |
| 2 | RRLKHDH |
| 2 | RRTL10 |
| 1 | RRTPB1 |
| 2 | RDK294F |
| 2 | RDK430F |
| 1 | R31126 |
| 1 | RREB |
| 2 | RRTD35P |
| 1 | RRSHB |
| 1 | RS604 |
| 1 | RCA1175 |
| 1 | RBC2 |
| 1 | RC764-BP |
| 1 | RBO18-BP |
| 1 | RNO03-BP |
| 1 | RNO24-BP |
| 1 | RNO02-BP |
| 1 | RB130-BP |
| 1 | RB155-BP |
| 1 | RB222-BP |
| 1 | RW004-BP |
| 1 | RNO28-BP |

| | |
|---|---------------------------------|
| 1 | PIONEER SPADE/AXE MOUNT |
| 1 | SPARE WHEEL STRAP |
| 1 | PIONEER MAX TRACK BRACKET |
| 1 | PIONEER PICKUP KIT SET 4 |
| 2 | PIONEER WORK LIGHT BRACKET |
| 1 | RHINO GAS BOTTLE HOLDER 4.0kg |
| 1 | PIONEER FOLDING AERIAL MOUNT |
| 1 | PIONEER LED LIGHT BRACKET |
| 2 | PIONEER GRAB HANDLE (2PCS) |
| 1 | QUICK MOUNT LEG SET (SET OF 4) |
| 1 | SXB LEG KIT (4) SXB1-7 & SXBS42 |
| 3 | G/MOUNT LEGS 150mm 2PK |
| 1 | 2500 LG/KIT VA BAR(2) 1/2 |
| 1 | 2500 LG/KIT HD BAR(2) 1/2 |
| 1 | LC200 BACKBONE SYSTEM |
| 1 | PRADO 150 BACKBONE SYSTEM |
| 1 | PAD&CLAMP KIT 2500 |
| 1 | PAD & CLAMP KIT FOR RHINO 2500 |
| 1 | UNIVERSAL AWNING KIT (2) LONG |
| 1 | EYE BOLT 2PK |
| 1 | TIE DOWN 3.5M BUCKLE PROTECTOR |
| 1 | SHOVEL HOLDER BKT 2PK |
| 1 | TIE DOWN EYE NUTS PK |
| 1 | FOXWING NYLON POLE END PAIR |
| 1 | K&C CONDUIT BKT CLAMPS |
| 1 | M8 x 25 SUNSEEKER SQ HD |
| 1 | M8 x 16 SQ HD T BOLT MG |
| 1 | M8 CHANNEL NUT- DELTACOL |
| 1 | M10 CHANNEL NUT- DELTACOL |
| 1 | M6 CHANNEL NUT- DELTACOL |
| 1 | M8 x 30 SQ HD SETSCREW |
| 1 | M8 x 20 BUTTON HD CAP SCREW |
| 1 | M8x19 RECT HD TBOLT (BP4) |
| 1 | M6 SPRING WASHERS S/S (BP 10) |
| 1 | M8 NYLOC NUT - MECH GAL |

FLEX STOCK

| | |
|---|-----------|
| 1 | RVA126S |
| 1 | RM641 |
| 1 | RRB1375S |
| 1 | RRB1500B |
| 1 | RVA150B |
| 1 | R43152 |
| 1 | R43206 |
| 1 | RRAFL |
| 1 | R52107 |
| 1 | R52102 |
| 1 | R52101 |
| 3 | R45100B |
| 1 | R52104 |
| 1 | RRFRB1 |
| 1 | RSUB0687 |
| 1 | RRCP58-BK |
| 1 | RRTL10 |
| 1 | RRIDB1 |
| 1 | RRLKVA |
| 1 | RRCH4 |
| 1 | RRL110S11 |
| 1 | RRLT600H |
| 1 | RRL110S2 |
| 1 | RRTS525 |
| 1 | RRTS543 |
| 1 | RRVAB1 |
| 1 | RS280 |
| 1 | RRLS5 |
| 1 | R33100 |
| 1 | R31112 |
| 1 | RRMPHU |
| 1 | R572 |

| | |
|---|--------------------------------|
| 6 | VA BARS COMP SILVER 1260mm |
| 6 | VA BAR UNDERSIDE STRIP |
| 3 | CROSS BAR 1375mm SILVER |
| 3 | CROSS BAR 1500mm BLK |
| 3 | VA BARS COMP BLK 1500mm |
| 2 | DOUBLE HORIZ JERRY CAN HOLDER |
| 2 | CABLE CORE LOCKDOWN 1.2M |
| 1 | RHINO ALUMINIUM FOLDING LADDER |
| 1 | RHINO PNG PLATFORM TRAY |
| 1 | RHINO PNG PLATFORM TRAY |
| 1 | RHINO PNG PLATFORM TRAY |
| 1 | [PIONEER TRADIE TRAY 1528x1236 |
| 1 | RHINO PNG PLATFORM TRAY |
| 1 | FORD RANGER Bbone MNT SYSTEM |
| 1 | SUB ASSEMBLY HILUX KIT |
| 1 | GENERIC TRACK SWVL BASE KIT(4) |
| 1 | LC200 SHORT B/BONE MOUNT SYSTE |
| 1 | ISUZU DMAX BACKBONE MOUNT SYS |
| 1 | 2500 LG/KIT VA BAR(4) |
| 2 | RCP LOCKING LEG HIGH (4) |
| 3 | LC70 LEG SET 110MM PR S11 |
| 2 | QUICK MOUNT LEG SET (SET OF 2) |
| 3 | G/MOUNT LEGS 110mm 2PK |
| 1 | TRACK SET 875mm RANGER DC |
| 1 | TRACK SET HILUX 2015 (PR) |
| 1 | AMAROK BACKBONE MOUNTING SYS |
| 2 | SPORTZ/ROLA U BOLT KIT |
| 2 | CAMLOC LAD STRAP W/SNAP SHACK |
| 1 | BATWING AWNING LH |
| 1 | FOXWING TAPERED ZIP EXTENSION |
| 1 | MULTI-PURPOSE HOLDER (PAIR) |
| 1 | SKI ARM (2 PR) UNVRSL FIT BLK |

